

PENGARUH KUALITAS PRODUK, HARGA DAN CITRA MEREK

TERHADAP MINAT BELI SEPATU SEPATU ADIDAS

(Pada Planet Sport Senayan City)

SKRIPSI

Program Studi: Manajemen



JAKARTA

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Diajukan Sebagai Salah Satu Syarat Untuk Memperoleh Gelar



UNIVERSITAS SATYA NEGARA INDONESIA

JAKARTA

2021

**THE EFFECT OF PRODUCT QUALITY, PRICE AND BRAND IMAGE ON
THE INTEREST OF BUYING ADIDAS SHOES**

(On Planet Sport Senayan City)

ESSAY

Study Program: Management



THE EFFECT OF PRODUCT QUALITY, PRICE AND BRAND

IMAGE ON ADIDAS SHOES BUYING INTEREST

(On Planet Sport Senayan City)

ESSAY

Asked As One Of The Requirements To Get A Degree

BACHELOR OF ECONOMICS

MANAGEMENT STUDY PROGRAM - STRATA 1



ABSTRAK

Penelitian ini bertujuan untuk mengetahui Pengaruh Kualitas Produk, Harga dan Citra merek terhadap Minat Beli Sepatu Adidas (Pada Planet Sport Senayan City). Metode yang digunakan pada penelitian ini adalah metode kuantitatif dan hasil dari penelitian berdasarkan jawaban responden dengan menggunakan skala likert. Populasi dalam penelitian ini adalah konsumen Planet Sport Senayan City, sampel dalam penelitian ini berjumlah 118. Metode analisa data yang digunakan dalam penelitian ini adalah Uji Regresi Linier Berganda, Uji F, Uji t dan Koefisien Determinan.

Hasil penelitian menunjukkan bahwa secara simultan (uji F) menunjukkan bahwa terdapat pengaruh yang signifikan antara variabel Kualitas Produk (X_1), Harga (X_2) dan Citra Merek (X_3) terhadap Minat Beli (Y). secara parsial (Uji t) Kualitas Produk berpengaruh signifikan terhadap Minat Beli Sedangkan Harga tidak berpengaruh signifikan terhadap Minat Beli, dan Citra Merek berpengaruh signifikan terhadap Minat Beli.

Kata Kunci: Minat Beli, Kualitas Produk, Harga dan Citra Merek.



ABSTRACT

This study aims to determine the effect of product quality, price and brand image on buying interest in Adidas shoes (On Planet Sport Senayan City). The method used in this study is a quantitative method and the results of the study are based on respondents' answers using a Likert scale. The population in this study were consumers of Planet Sport Senayan City, the sample in this study amounted to 118. The data analysis method used in this study was the Multiple Linear Regression Test, F test, t test and the coefficient of determinants.

The results showed that simultaneously (F test) showed that there was a significant influence between the variable Product Quality (X1), Price (X2) and Brand Image (X3) on Purchase Intention (Y). partially (t test) Product Quality has a significant effect on Purchase Intention, while Price has no significant effect on Purchase Intention, and Brand Image has a significant effect on Purchase Interest.

Keywords: Purchase Intention, Product Quality, Price And Brand Image

